



**ACHIEVE**

**ONE**

Achieve One is a portfolio of business efficiency and industry-focused software applications developed exclusively for SAP Business One. Implementing Achieve One inside of SAP Business One System provides organizations with a comprehensive solution that address changing business needs and unique customer requirements, while providing better business information to make effective decisions and become a more efficient and productive organization.

## Business Productivity Modules of Achieve One

### **Achieve AR Collections Management**

- Customer Payment History & Trend Analysis
- Credit Incident Activities & Sales Order Hold Screen
- Customer AR Web Portal – Access to Invoices, Statements, Payment History on Web
- Reports – Collection Forecast, Credit Risk, Payment Trend, Call Report, Broken Promises
- Includes - Document Delivery, AR Factor

### **Achieve AR Factor**

- Connect to A/R Factor for Credit Approval
- Assigned Credit Limit & Update
- Sales Order & Invoice Transmission to AR Factor for Approvals and Processing
- Electronic AR Invoice Payment Processing

### **Achieve Business Insights**

- SAP Centric Business Intelligence with SAP Business Objects Edge & SAP Business One
- Graphical Reporting & Queries
- Preconfigured Data Universes of SAP Business One data available for Reporting & Queries
- Intuitive and Interactive Dashboards
- Use Keyword Searches to explore & analyze critical data inside of SAP Business One System

### **Achieve Document Delivery**

- Quick Print, Fax, EDI, and/or E-Mail Individual Documents with Right Click
- Batch Delivery of Documents for Individual or Group of Business Partners
- Set Delivery Methods by Business Partner, Contact, and Document Type
- Includes Both Customer & Vendor Documents
- Document Delivery History Reporting

### **Achieve EDI Control**

- Automatically Process Inbound and Outbound Transactions
- Technologies Supported ANSI X12, XML, AS1, AS2, FTP, TXT, SQL, HTTP, ODBC
- Carton Level Detail & Labeling to Support UCC-128
- Support of Most EDI Transaction Sets Such as 810, 812, 820, 823, 827, 850, 852, 856, 998
- EDI Document Delivery option for easy transmission of transactions to Business Partners



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## Industry-Focused Modules of Achieve One

### **Achieve Container Management**

- Track Imports from Shipment to Receipt
- Track Contents of Containers
- Track Estimated and Actual Dates
- Enter Landed Costs as they are Known
- Automatically Creates Goods Receipt PO and Landed Cost Documents

### **Achieve Freight Control**

- Integration with UPS, FedEx and Other Shipping Systems
- Verify Shipping Charges
- Rate Shop for Best Rate and Delivery Method on Sales Orders
- Automatically Create Delivery Document
- Pass Freight Charges and Tracking Numbers to Delivery and Invoice

### **Achieve Inventory Control**

- Advanced Inventory Replenishment & Forecasting
- Supports Gordon Graham and Effective Inventory Management Principles
- Item Movement Classifications, Seasonal Items
- Reports – Replenishment, Surplus Stock, Demand Action, Ranking
- Option to Create Vendor Quotes for Sourcing

### **Achieve Order2Cash Pac**

- Achieve AR Collections
- Achieve EDI
- Achieve Freight Control
- Achieve Warehouse Management
- Achieve Business Insights

### **Achieve Style**

- Manage Items that are Available in a Range of Sizes
- Entry Grid for Rapid Sales Order Entry by Style and Size
- Instant Quotes and Verifications for Customer on Phone
- Verify Available Quantities of Each Style and Size
- Creates Standard Sales Order Automatically

### **Achieve Vendor Source**

- Request for Quotes
- Vendor Quotes
- Replenishment Based RFQ
- Customer Quote Based RFQ
- Contact and Bid Review

### **Achieve Warehouse Management**

- RF and Batch Scanning
- Multi-Bin Management
- Sales Order Picking and Packing
- Purchase Order Receiving and Put Away
- Inventory Cycle Counts