

CITLAND INTERNATIONAL GOES LIVE WITH SAP® BUSINESS ONE FROM ACHIEVE IT SOLUTIONS

New Software helps streamline operations, provide insightful analysis, and a platform for continued growth.

Port Jefferson, NY, USA – January 16, 2012 – Achieve IT Solutions, a Gold Level SAP Partner, today announced the successful go-live implementation of SAP Business One at Citland International.

Citland International, (www.citland.com) a leading mining supply distributor based in Alpharetta, GA, was founded in 1989, core strength lies in its ability to source and procure cost effectively. In addition to sourcing in traditional markets such as North America, Australia, South Africa, and Western Europe; Citland also has developed a network of sources in emerging countries such as China, India, Turkey, Brazil and several others in Eastern Europe and the Far East.

Before implementing SAP Business One, Citland relied on a system of paper files, saved emails, a proprietary sales entry system, and standalone billing to maintain its business operations. While the sales entry system allowed for fast order entry, it was not integrated into Citland's QuickBooks and did not allow for growth or effective management of work. Fulfilling an order meant entering data at least twice into a Quote or Order and then again into a Purchase Order. Each person was required to manually follow each and every transaction, in detail, to ensure that the supplier met shipping deadlines. Additional overhead existed as the user then needed to produce paper based records of the transaction and transfer the file to the accounting department to re-key for a third time. The system produced instances of delayed or incomplete billing and the increased potential for data entry error.

The decision to choose SAP Business One and Achieve IT Solutions was based on the depth of functionality and flexibility of SAP Business One combined with Achieve IT Solutions' comprehensive offering of business and technical expertise and extent of resources necessary for a global project implementation of this magnitude.

"SAP Business One allows Citland users' an easier and more complete workflow to accomplish the same tasks in less time. We can quickly and easily follow every transaction to ensure that the supplier met shipping deadlines. And, management is able to get timely reports on outstanding transactions and deviations from deadlines that were previously not possible." stated Bart Verbeke, Commercial Operations Manager of Citland International.

"It is very rewarding to see how the efforts of the Citland and Achieve IT project team combined with the strength of SAP Business One has streamlined and improved Citland's main operations." said Timothy Singleton, CEO of Achieve IT Solutions. "We look forward to extending this success to Citland's other locations."

About Citland International - Citland International is committed to excellence and since 1989 they have maintained a reputation for delivering cost effective quality products and services to the world's most demanding mining projects. Citland provides an exemplary level of service for our clients both large and small with coverage in over twenty countries.

About Achieve IT Solutions - Achieve Solutions, Inc. is a Gold Level SAP partner, providing both SAP Business One and SAP Business Objects. Achieve IT Solutions is also the publisher of Achieve One, a suite of comprehensive applications that extend the feature and functionality set of SAP Business One. With office in New York, Illinois, Georgia, Massachusetts, North Carolina, and Florida we provide end-to-end ERP solutions and implementation services that include pre-sales consulting, business analysis, data conversion, software configuration, programming, training, support and remote education through B1 University.

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